



the WHISTLER REAL ESTATE company limited



WHISTLER REAL ESTATE NEWS & INFORMATION



BEST SUMMER ON RECORD

Although the season isn't quite over, there's no question that despite the weather, there was a big increase in visitors to Whistler this summer. Record numbers in the bike park, and increased occupancies in the hotels have kept shops and restaurants happy and the atmosphere and energy levels high.

Construction in a variety of Olympic and municipal initiatives have insured that the construction industry is fully engaged. The only real frustration is the continuing highway work, which means that it takes a little longer to get up here.

There's no question that Whistler in the summer has become a preferred destination choice for people with active lifestyles in the north west.

NORDIC TRAILS OPEN THIS WINTER

The Callaghan Nordic Center, near to the Nordic Trail system for the 2010 Olympics, will be ready for its first skiers this winter. Although the race facilities are planned for those who cross country at the high level of expertise, 99% percent of the trails will be suitable for the recreational Nordic skier.

Described as a "technical" course by the complex's designer, the facility and trails will offer a variety of different courses that are sure to be exciting. Great news for all the skinny skiers with the trails expected to be open this winter, possibly as early as November.

UPGRADING YOU CONDO OR TOWNHOUSE? CHECK YOUR INSURANCE.

Thinking about granite counter tops and a Subzero fridge for your Whistler getaway? It's a great idea that definitely will help your value and increase your enjoyment, however, many condominium insurance policies don't cover these upgrades in the event of damage or a loss.

To ensure that you don't pay for the same renovation twice, check your condominium policy to see what level of fixturing is covered under the corporation insurance and then speak to your insurance agent to make sure adequate coverage is available for your "new" home in the event of a disaster. Several recent fires have left homeowners insufficiently covered on their upgrades.

NEW IN WHISTLER

- Sept 09** Farmers Market
(every Sunday)

- Sept 16** Annual Terry Fox Run

- Sept 22** Cheakamus Challenge
Bike Festival

- Oct 04** Adventure Travel
World Summit

- Oct 05** Turkey Sale

- Oct 08** Canadian Thanksgiving

- Oct 27** Whistler - It's Our History
(Arts Council Fundraiser)

- Oct 31** Halloween

- Nov 08** Cornucopia

- Nov 11** Remembrance Day

- Nov 22** Whistler/Blackcomb
official opening day

- Nov 22** Indulge (Fundraiser for
the Hospital / Cat

- Nov 29** Whistler Film Festival

- Nov 30** Bizarre Bazaar

THIRD QUARTER WHISTLER SALES STATS

The numbers are in. The Whistler market has fired up considerably over last year in all sectors and continues to perform well.

At the end of the 3rd Quarter our dollar volume for Whistler Market wide is \$624,019,776. This is up considerably from 2006 where our dollar volume for the whole year was only \$475,637,371.

Chalet Sales volume is up 35% from 3rd Quarter 2006 to 3rd Quarter 2007

Condo Sales volume is up 64% from 3rd Quarter 2006 to 3rd Quarter 2007

Vacant Land sales volume is up 85% from 3rd Qu. 2006 to 3rd Qu. 2007

For more detailed numbers and information please visit my website at

<http://robpalm.com/whistler-newsletter.html>

LISTING OF THE MONTH



2324-19 Taluswood Place

This exciting offering is set in the ski-in/ski-out neighborhood of Taluswood. The heights of Taluswood features generous duplex town homes with stunning mountain views. This SouthWest facing end unit features 3 bdrms, 2.5

baths and a double garage. The open plan living space is perfect for entertaining with gourmet kitchen, wood burning F/P and flr to ceiling windows to take in the stunning views. The master bedrm features a 4 piece ensuite, walk-in closet and its own covered sundeck. Other features incl private hot tubs, radiant floorings and built-in vacuum. This property comes fully furnished and ready to go!

Your privacy is important to us. Your e-mail address is either listed with us for the purpose of receiving information in the future, or you have registered or purchased or otherwise have an existing relationship with us. We use security measures to protect against the loss, misuse and alteration of data used by our system. We will never share, sell, or rent individual personal information with anyone without your advance permission or unless ordered by a court of law.



SUMMER REAL ESTATE ACTIVITY

Sales activity in the Whistler marketplace continued to be active throughout the summer. House sales and family oriented townhouse and condominiums are drawing the most interest from buyers, but all submarkets are showing improvements in both number of units sold and average value.

The total number of sales this year was \$540 million, which is nearly 30% more over the same period last year. Similarly, the total number of sales was 590 units, which is up 25% over the same period last year.

Given the declining number of listings and the increasingly strong interest in purchasing in the Whistler area we expect that prices will continue to strengthen for the foreseeable future.



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